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QuestaWeb Software Selected to Power Two EnerSys Foreign Trade Zones

Web-Native Solution Allows FTZ Transactions to Be Conducted Wherever Internet Is Available

Clark, N.J. -- December 6, 2016 -- QuestaWeb, Inc. (www.questaweb.com), a premier provider of web-native, integrated global trade management software (GTM) solutions, announced today that EnerSys, a global leader in stored energy solutions for industrial applications, recently went live with QuestaWeb's Foreign Trade Zone software (FTZ^{QW}). The solution not only allows EnerSys to concurrently manage two foreign trade zones (FTZs) on opposite U.S. coasts from its global headquarters in Reading, Pa., but also provides advanced technology to support compliant FTZ operations, including inventory control, recording keeping and data transmission.

Tom Biello, Senior Director of Customer Operations, EnerSys, said, "From mock testing to training through 'go-live' and daily operations, QuestaWeb delivered an outstanding plug-and-play solution. The implementation process went smoothly and completely according to plan. We found QuestaWeb and its team to be flexible and responsive to all our needs."

Biello continues, "And, because the QuestaWeb solution is web-native by design, we can conduct FTZ transactions from home, when traveling, in a hotel and even in-flight on a plane. As long as an internet connection is available, we can access the platform. This feature is a real time saver."

Eric Dalby, Director of FTZ Implementations, QuestaWeb, said, "QuestaWeb is known for its ability to accommodate special corporate requirements. We can respond to such requests because we offer one of the most modern and flexible software solutions available in the marketplace today. Plus, our programming team is second to none. EnerSys wanted to manage two separate FTZs, on opposite coasts of the United States, from a central corporate setting without having to be on site. And, EnerSys wanted to do so confident that all of the inventory, record-keeping and data transmission processes fully complied with U.S. Customs and Border Protection regulations. QuestaWeb is pleased that our FTZ^{QW} solution allowed us to deliver to EnerSys on all fronts."

About EnerSys

EnerSys, the global leader in stored energy solutions for industrial applications, manufactures and distributes reserve power and motive power batteries, battery chargers, power equipment, battery accessories and outdoor equipment enclosure solutions to customers worldwide. Motive power batteries and chargers are utilized in electric forklift trucks and other commercial electric-powered vehicles. Reserve power batteries are used in the telecommunication and utility industries, uninterruptible power supplies, and numerous applications requiring stored energy solutions including medical, aerospace and defense systems. Outdoor equipment enclosure products are utilized in the telecommunication, cable, utility, transportation industries and by government and defense customers. The company also provides aftermarket and customer support services to its customers from over 100 countries through its sales and manufacturing locations around the world. To learn more, please visit our website at www.enersys.com.

About QuestaWeb

QuestaWeb is a premier provider of integrated, web-native global trade management software solutions. The firm's business model unifies import, export, logistics, compliance and financial processes including U.S. Customs clearance, landed costs, Harmonized Tariff Schedule classifications, export licensing, denied party screening, quota management, product catalog, tracking, event management and international document repository. The centralized global database maintains up-to-date compliance content and supports multiple languages, currencies and time zones. QuestaWeb was one of the first companies certified by U.S. Customs for ABI electronic connectivity initiatives and the first ACE-certified vendor. The company's flagship product, [TradeMaster^{QW}](#) Global Trade Management System, proactively manages export and import processes for importers, exporters, brokers and forwarders. It accelerates the flow of goods across the global supply chain, reduces inventory and operational costs and ensures compliance with ever-changing cross-border regulations. To learn more about QuestaWeb, please visit www.questaweb.com or call 908-233-2300.

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