



Press Contact:
Claire Kelly
DPR Group, Inc.
240-686-1000
ckelly@dprgroup.com

Company Contact:
Wayne Slossberg
QuestaWeb, Inc.
908-233-2300
wslossberg@questaweb.com

QuestaWeb Grows its Customer Base in 2017

Software enhancements and the launch of a new, trade compliance product line result in double-digit growth for the premier provider of global trade management solutions

Clark, N.J. – March 8, 2018 – QuestaWeb, Inc. (www.questaweb.com), a premier provider of web-native, integrated Global Trade Management software (GTM) solutions, announces an increase in new clients across its three operating divisions: Global Trade Management, Foreign Trade Zone, and Broker and Forwarder. In addition, QuestaWeb had a remarkably high number of its existing clients expand their solutions in 2017. This growth is directly attributed to continual software enhancements being made by the company and the launch of a new product line – TradeGear^{QW} – designed to meet the wide-ranging needs of small- and large-sized companies concerned about trade compliance.

Wayne Slossberg, Senior Vice President, QuestaWeb, Inc., said, “In 2017 importers and exporters proved that they have become more focused and have a better understanding of compliance. Companies of all sizes realized that they have the ability to utilize Global Trade Management. Consequently, this resulted in a very successful year for QuestaWeb. We expanded the Foreign Trade Zone division and increased our Global Trade Management footprint with international Fortune 500 companies.”

In 2017, QuestaWeb announced that it teamed up with FedEx Trade Networks Trade Services, Inc. to utilize FedEx WorldTariff[®] and bring importers and exporters one of the most expansive, up-to-date customs compliance content sources available. This alliance has allowed QuestaWeb to offer its customers access to compliance data covering more than 175 customs areas across the globe.

QuestaWeb also announced the availability of TradeGear^{QW}, a web-native solution that harnesses the immediacy and power of the internet and facilitates collaboration among supply chain partners. QuestaWeb’s solutions consistently enforce defined business rules and draw on the most up-to-date compliance content available.

Slossberg concluded, “As we enter 2018, we expect to see the continuation of regulation changes due to the current political environment. While companies may be worried about the challenges that lie ahead, QuestaWeb ensures that we will stay ahead of the curve and help prepare our clients to the best of our abilities.”

About QuestaWeb

QuestaWeb is a premier provider of integrated, web-native Global Trade Management (GTM) software solutions. The firm's business model unifies import, export, compliance logistics and financial processing including product classifications, country content, landed costs, denied party screening, export licensing, product catalog, tracking, event management, U.S. Customs clearance and with an international document repository. The centralized global database maintains up-to-date compliance content and supports multiple languages, currencies and time zones. QuestaWeb was the first company certified for ACE by U.S. Customs and Border Protection. The company's flagship product, Global Trade Management System, proactively manages import and export processes for importers, exporters, brokers and forwarders. It accelerates the flow of goods across the global supply chain, reduces inventory and operational costs and ensures compliance with ever-changing cross-border regulations. To learn more about QuestaWeb, please visit www.questaweb.com or call 908-233-2300.

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