

# QuestaWeb, Inc.

Global Trade Management Software

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## **QuestaWeb, Inc.'s Eric Dalby Selected as a Supply & Demand Chain Executive "Pro to Know"**

*Director of Foreign Trade Zone and Global Trade Management Implementations named on leading B2B publication's annual list of the supply chain's top professionals*

**Clark, N.J.** — Feb. 22, 2019 — QuestaWeb, Inc. ([www.questaweb.com](http://www.questaweb.com)), a premier provider of web-based, integrated Global Trade Management (GTM) solutions, congratulates its Director of Foreign Trade Zone and Global Trade Management Implementations, Eric Dalby, for being selected as a 2019 Provider Pro to Know by *Supply & Demand Chain Executive* (SDCE) magazine.

The Pros to Know Awards recognize supply chain executives, and manufacturing and non-manufacturing enterprises, that are leading initiatives to help prepare their companies' supply chains for the significant challenges of today's business climate. This year's list includes more than 200 individuals from software firms and service providers, consultancies or academia, who helped their supply chain clients or the supply chain community at large prepare to meet these challenges—and more than 40 Practitioner Pros, who do the same within their own companies.

With nearly 20 years of experience in the global trade arena, with special emphasis on technology and compliance, Eric Dalby understands well the challenges importers, exporters, brokers and forwarders face daily in navigating the regulatory environment. As a licensed Customs broker and certified Customs specialist working for major apparel firms, Dalby acquired an in-depth understanding of both Customs' requirements and the internal processes needed to satisfy them. In that regard, he has helped lead efforts to automate global trade and transition to the Automated Commercial Environment (ACE).

"Every year we receive more submissions from outstanding supply chain leaders. It's evidence of the growth in the supply chain profession as well as the importance of the profession within companies. *Supply & Demand Chain Executive* congratulates the 2019 *Supply & Demand Chain Executive* Pros to Know recipients. Our Pros to Know listing showcases the leaders and innovators shaping the profession and making substantial impact on their companies," says John Yuva, editor for *Supply & Demand Chain Executive*. "We commend this year's recipients for their achievements in supply chain and for paving the way for the next generation of exceptional supply chain leaders. This year's recipients embody the commitment to transformative supply chain tools and processes, earning these individuals a rightful place in this year's Pros to Know listing."

*Supply & Demand Chain Executive* received more than 500 entries for the 2019 Pros to Know Awards.

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Check out *Supply & Demand Chain Executive's* website at [www.sdexec.com](http://www.sdexec.com) for the full list of all of the 2019 Pros to Know and Practitioner Pros winners.

### **About *Supply & Demand Chain Executive***

*Supply & Demand Chain Executive* is the executive's user manual for successful supply and demand chain transformation, utilizing hard-hitting analysis, viewpoints and unbiased case studies to steer executives and supply management professionals through the complicated, yet critical, world of supply and demand chain enablement to gain competitive advantage. Visit us on the web at [www.SDCExec.com](http://www.SDCExec.com).

### **About QuestaWeb**

QuestaWeb is a premier provider of integrated, web-based global trade management software solutions. The firm's business model unifies import, export, logistics, compliance and financial processes including U.S. Customs clearance, landed costs, Harmonized Tariff Schedule classifications, export licensing, denied party screening, quota management, product catalog, tracking, event management and international document repository. The centralized global database maintains up-to-date compliance content and supports multiple languages, currencies and time zones. QuestaWeb was one of the first companies certified by U.S. Customs for ABI electronic connectivity initiatives and the first ACE-certified vendor. The company's Global Trade Management System proactively manages export and import processes for importers, exporters, FTZ, brokers and forwarders. It accelerates the flow of goods across the global supply chain, reduces inventory and operational costs and ensures compliance with ever-changing cross-border regulations. To learn more about QuestaWeb, please visit [www.questaweb.com](http://www.questaweb.com) or call 908-233-2300.

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