

# QuestaWeb, Inc.

## Global Trade Management Software

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### QuestaWeb Software Selected to Manage IRIS USA Inc.'s Foreign Trade Zones

*Web-native solution provides manufacturer of plastic storage products with proactive management of compliant inventory movements*

**Clark, N.J. – Feb. 28, 2018** – [QuestaWeb, Inc.](#), a premier provider of web-native, integrated Global Trade Management software (GTM) solutions, announces that [IRIS USA, Inc.](#) (IRIS USA), a leading worldwide manufacturer of high-quality plastic storage, pet and other consumer products, has gone live with QuestaWeb's Foreign Trade Zone software (FTZ<sup>QW</sup>). The fully automated FTZ software provides IRIS USA with advanced technology to support compliant FTZ operations and unifies the company's import, export, logistics, compliance and financial processes.

Rand Drake, Senior Distribution Manager, IRIS USA, Inc., said, "Until we built our North American headquarters in Arizona in 2016, we did not operate a foreign trade zone. So in mid-2016, we acquired QuestaWeb's FTZ software to help us navigate the foreign trade zone. Throughout the implementation of the solution, the QuestaWeb team was extremely generous with their time and have gone above and beyond to help us understand and utilize the software to fully meet our business needs."

QuestaWeb's FTZ software module offers robust, rule-based functionality combined with rich content, inventory control, reporting and integration tools. The software assures precise control over U.S. Customs-supervised inventory, including compliant movements; FTZ manufacturing; and overall adherence to Customs' rules and regulations. Notably, the module delivers instant compliance verification and supports management "by exception" wherein processes proceed without human intervention unless a specific issue occurs. Built-in flexibility allows the module's functionality to grow as companies' needs change.

Eric Dalby, Director of FTZ Implementations, QuestaWeb, said, "Foreign Trade Zones offer the most direct and significant duty and tariff reduction opportunities for importers and exporters. By enabling IRIS USA to take a holistic, integrated approach to its FTZ operations, the company can reduce and eliminate duties, lower costs, enhance inventory control, increase supply chain velocity and improve regulatory compliance. QuestaWeb is pleased that our FTZ solution allowed us to meet IRIS' business needs."

IRIS USA, a subsidiary of Japanese company IRIS Ohyama, has three facilities located in Arizona, Wisconsin and Texas. The company is best known for producing plastic storage containers, other organizational supplies, pet products, lighting equipment and kitchenware. In addition to its Japanese headquarters, IRIS has factories and distribution centers in South Korea, China and Netherlands.

### **About QuestaWeb**

QuestaWeb is a premier provider of integrated, web-native Global Trade Management (GTM) software solutions. The firm's business model unifies import, export, compliance logistics and financial processing including product classifications, country content, landed costs, denied party screening, export licensing, product catalog, tracking, event management, U.S. Customs clearance and with an international document repository. The centralized global database maintains up-to-date compliance content and supports multiple languages, currencies and time zones. QuestaWeb was the first company certified for ACE by U.S. Customs and Border Protection. The company's flagship product, Global Trade Management System, proactively manages import and export processes for importers, exporters, brokers and forwarders. It accelerates the flow of goods across the global supply chain, reduces inventory and operational costs and ensures compliance with ever-changing cross-border regulations. To learn more about QuestaWeb, please visit [www.questaweb.com](http://www.questaweb.com) or call 908-233-2300.

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