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## **Eric Tyler Joins QuestaWeb as Director of Sales**

*Professional with extensive experience in brokerage and Global Trade Management technology  
chosen to serve central U.S. markets*

**Clark, N.J.**—June 27, 2019—QuestaWeb, Inc. ([www.questaweb.com](http://www.questaweb.com)), a premier provider of web- native, integrated global trade management software (GTM) solutions, announced today the hiring of Eric Tyler as its Director of Sales. In this role, Eric will bring QuestaWeb’s advanced technology and content solutions to importers, exporters, FTZ operators, brokers and freight forwarders in the central regions of the United States.

Eric brings to the position over 20 years of experience in customer service, management and software development characterized by an ability to successfully implement and integrate a multitude of Global Trade Management software. With a rich background in both the trade industry and IT sector, Eric offers a unique insight into how to solve importer and exporter challenges associated with legacy technology and software. Eric’s previous experience includes high-level analyst positions with Norman G Jensen Customhouse Brokerage, Axxess International Incorporated, Bay Brokerage Incorporated and Tyler Enterprises LLC.

Commenting on his new position, Eric Tyler, Director of Sales, says, “I was first attracted to QuestaWeb because of its web-based technology. The level of maturity the platform has is unmatched to the technology on the market today, giving us a multitude of tools and capabilities that are evolving every day. Since my first day at QuestaWeb, I have been amazed by the level of support each team member provides to their clients. As the Director of Sales, my goal is to help my customers understand that not only are they investing in state-of-the-art technology, but also a great team that will ensure successful implementations and ongoing support.”

Wayne Slossberg, Senior Vice President of QuestaWeb, says, “The QuestaWeb team is pleased to welcome Eric to our team. He brings with him a depth of knowledge about technology that few others possess, and I am confident that he will represent QuestaWeb well to prospective companies who are looking to design the most responsive solution for their company.”

### **About QuestaWeb**

QuestaWeb is a premier provider of integrated, web-based global trade management software solutions. The firm’s business model unifies import, export, logistics, compliance and financial processes including U.S. Customs clearance, landed costs, Harmonized Tariff Schedule classifications, export licensing, denied party screening, quota management, product catalog, tracking, event

management and international document repository. The centralized global database maintains up-to-date compliance content and supports multiple languages, currencies and time zones. QuestaWeb was one of the first companies certified by U.S. Customs for ABI electronic connectivity initiatives and the first ACE-certified vendor. The company's Global Trade Management System proactively manages export and import processes for importers, exporters, FTZ, brokers and forwarders. It accelerates the flow of goods across the global supply chain, reduces inventory and operational costs and ensures compliance with ever-changing cross-border regulations. To learn more about QuestaWeb, please visit [www.questaweb.com](http://www.questaweb.com) or call 908-233-2300.

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